

MINUTES
ST. PAUL'S VESTRY MEETING
July 5, 2016

PRESENT: The Rev. Christopher Martin, Senior Warden Steve Avanzino, Ginny Horton, Joan Adams, John Schaver, Pierce Gore, Meg Gorman

ABSENT: Kay Blackwill, Junior Warden Doug Sprague, Jae Eitel

INVITEES: Jay Luther, Larry Santucci

The meeting, at which a quorum was established, was called to order at 7:00 p.m. with Evening Prayer read by Ginny Horton.

MINUTES: The minutes of the June 7, 2016 meeting were unanimously approved.

AGENDA: The agenda was approved by unanimous consent.

HARDIN COURTYARD FUNDRAISING: The reports prepared by Pat Curtis (see attached) and previously distributed to the Vestry were acknowledged to be excellent. As an option to the current plan for the courtyard, Larry Santucci summarized an alternative simpler approach being discussed with Brian Powell. It is hoped that Brian's proposal will be finalized within the next few weeks and can be presented to the Vestry at the August Vestry meeting.

Fr. Christopher hopes that a decision regarding the courtyard configuration and funding for the courtyard will be made at the August meeting. Jay Luther advised that because of the funds we received from the school, the fundraising efforts were initiated with a general ask rather than direct 1:1 asks. He suggested that the 1:1 asks are the next step and it needs to be determined what the best approach to this phase will be. To ask for an additional \$250,000 will be difficult and the approach must be considered carefully. Jay Luther, Maggie Baxter and Pat Curtis have previously met with Davey (full-time fundraiser for the Diocese) and Christine, (of a third-party fundraising organization hired by the Diocese for its Capital Campaign) to discuss the fundraising assistance each can offer to St. Paul's. The question is whether we want Davey or Christine to assist us in raising funds. Pat is suggesting we partner only with Davey to help with fundraising, as Christine's contract involves payments being made directly to the Diocese and only 70% coming back to the parish.

Christine was scheduled to make a presentation at this meeting but did not appear. Christopher reviewed some of the data points in Christine's absence. Christine and Davey have carefully reviewed our pledge information and estimated that we could raise another \$205,000 beyond the \$200,000 that we have already raised. Larry expressed a concern with the Diocese taking 30% with Christine's Capital Campaign option. Fr. Christopher pointed out that Christine's Capital Campaign approach relieves St. Paul's of a lot of the administration work involved, and also offers training to our fundraising committee in methods of asking parishioners for donations. Christine would be very accessible to us during the fundraising period, whereas Davey would not necessarily be readily accessible when we need his services. Fr. Christopher feels that we lack the experience within our parish to have effective fundraising, and we would benefit from the professional expertise of Christine.

Discussions ensued regarding the possibility of hiring Christine solely for the training and not in a partnership with the Diocese, difficulties of raising funds beyond what parishioners have already given, questions regarding the Diocese retaining 30% of our parishioners' donations, the need for a new attitude toward stewardship, selling the positives of this project instead of appearing "needy", the importance of consulting with other parishes who have used the services of Christine's professional fundraising, St Paul's' lack of Diocesan citizenship and the need for the Diocese to educate its parishes as to the benefits they provide to us, the importance of producing a formal brochure for presentation to potential donors, and selling bricks to raise funds.

FLOOR FOR DUNCAN HALL:

Steve Avanzino distributed the attached estimates from The Floor Store and Rafael Floor Covering, Inc. for the vinyl laminate flooring for Duncan Hall. Funding for this will come from the capital reserves. Steve pointed out that Rafael Floor's bid does not include an additional \$1700 for the entry hall, which will be included in the job. Fr. Christopher pointed out two additional costs to be incurred in purchasing an area rug and coffee table for the conversation area. Fr. Christopher requested a motion that up to \$20,000 be approved for a new floor and additional purchases to be taken from the undesignated fund. The motion was brought by John Schaver, seconded by Meg Gorman, and unanimously approved.

OLD BUSINESS/NEW BUSINESS:

None

RECTOR'S REPORT:

Fr. Christopher reported on the following:

There was a small funeral for Mike Spina, another major figure of St. Paul's.

Two Hugh Hardin plaques are on either side of the altar. A third plaque is with an architectural woodworker and will be installed in the church shortly.

Beautiful poster-sized photographs of St. Paul's that were donated by the Diocese will be hung in Duncan Hall shortly.

The next Vestry meeting is scheduled for August 2. Christopher requested a second meeting in August, and it was decided that August 23 would be the most convenient date for all.

ADJOURNMENT: The meeting was adjourned at 8:43 p.m. with Compline led by Pierce Gore.

Respectfully submitted,

Janie Burtch
Recording Secretary